

VALVE
campus

A blue ribbon graphic that is vertical on the left side and tapers to a point at the bottom right, positioned to the right of the text.

The reason for an association



We started VALVEcampus Association with the target of creating an organization able to connect the Italian industrial valves manufacturers and their stakeholders active in the Oil&Gas and Power fields (end users, EPC, forgies, foundries, components, gaskets and sealing systems, actuators, reducers, equipment, system integrator, ect) and to strenghten the image abroad, taking advantage of our solid experience and professionalism.

Founding Companies



A group of independent companies in the field of "Industrial Valves and Components":



Structure



Board of
Director

Members
assembly

President:
Maurizio
Brancaleoni

Treasurer:
Francesco
Apuzzo

Vice
President:
Simone Brevi

Executive
assistant
Serena Falgheri

Objectives



The key objective of the association is **technical training**. Our ambition is to create a **permanent training center** linking all the companies with operations in Italy and helping them in technical training for their personnell and their customers.

A secondary objective, not least important, is to foster a spirit of cooperation for the growth of the entire industry.

Our ambitions



- Spread the technical knowledge in the field offering specialized training courses in Italy and abroad
- Develop partnerships with congress and show events, associations and other companies in the oil & gas field, worldwide
- Become a reference point for the entire national sector linking the members to the international workgroups of API and MSS
- Monitor the development of technical standards of CEN, ISO, UNI, ISA and offer consulting services via the Confindustria organizations.

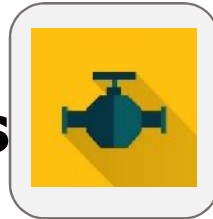


Training Area

Companies

Customers

Universities



Companies



A major effort in training is needed for all the companies that aim to maintain their technical leadership.

The current market for training is not always aligned with the companies needs.

The association aims to become a center of collection of the requirements for training, coordinating the companies activities with the Confindustria (local or national) training activities and the training companies using when possible the funds available via the FONDIMPRESA system or the regional, National or European grants projects.

Customers



The traditional customers of the Italian companies in the field are EPCS, end users (IOCs and NOCs) operating in Middle East, Asia and the Americas who buy products at global level.

The possibility to offer training in an organized and coordinated way, offers the manufacturers the opportunity to improve the image of the whole Italian manufacturing sector.

The Association aims to develop training as a competitive advantage for the companies involved in the activities.

Universities



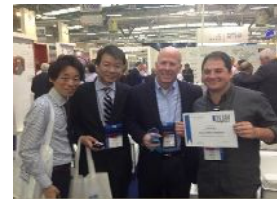
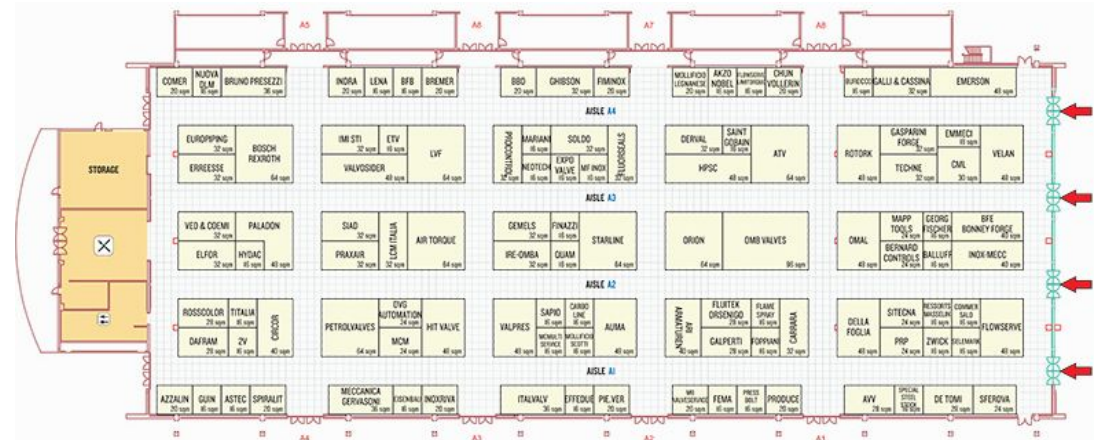
The current University courses are not always aligned with the needs of the manufacturers operating in the challenging and ever evolving Oil & gas field. The traditional Italian structure of small and medium enterprises is not always able to communicate effectively their need and their potential as employers to the students and University management.

The association aims to coordinate and develop strong link with the Universities in the area. Furthermore the Association is engaging the Universities to develop pre-industrialization technologies and coordinate research and development programmes financed by the European Community such as Horizon 2020.

VALVEcampus & IVS 25th – 28th May 2015

The same group of independent companies that created VALVEcampus Association, was also responsible for the development and the management of the first Italian exhibition for Industrial Valves & Components stakeholders: IVS 2015.

IVS 2015 hosted more than **5.000 visitors** (of which the 35% were foreigners) to whom the entire Italian supply chain was presented, thanks for an exhibition with more than **150 Companies** operating in Italy in the "Industrial Valves & Components" sector.



VALVEcampus first edition

25th – 28th May 2015

@ Università degli Studi di Bergamo – Engineering Faculty

- ✓ **70 participants** (EPC, end users, distributors and valves automation centers) coming from **Japan, Korea, United States, Brasil, United Arab Emirates, Australia, Saudi Arabia** and various **EU Countries**
- ✓ **4 days** of events
- ✓ **43 training courses**
- ✓ **26 Companies** active in the training course management
- ✓ **37 Specialists** involved

<https://www.youtube.com/watch?v=o1Lhzd7SjuQ>



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VALVEcampus 2015 training courses **@ Forma - Sistemi Formativi Aziendali srl**

11th November 2015 "DUAL USE & TRADE COMPLIANCE"

- 28 Participants
- 14 Companies

30th November 2015 "API 641 ROUND TABLE"

- 16 Participants
- 12 Companies

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 **FORMA**
SISTEMI FORMATIVI AZIENDALI

VALVEcampus visiting the Iran Oil Show @Teheran 5th – 8th May2016

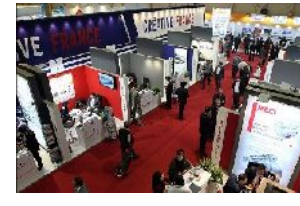
During the 21st Iran International Exhibition of Oil, Gas, Refining and Petrochemicals, Maurizio Brancaleoni (VALVEcampus President) has signed – together with the SIPIEM President Mr. Reza Khayamian - an important cooperation MoU between the two Countries.

SIPIEM is an Iranian Association, with more than **700 associates**, that assembles the most important Persian Companies specialized in the production and in the supplying of components for the petrolchemical and O&G industry.

The “**Memorandum of Understanding**” signed the 6th of May 2016 has the purpose to assist, promote and facilitate the cooperation between the two associations and their associates, with the aim to collaborate in the realisation of ambitious projects in the Oil&Gas field.

Last but not least, this is an opportunity for both italian and iranian technicians to exchange technologies and know-how, in conformity with modern requirements imposed by IOCs and EPCs.

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عضو انجمن سازندگان
تجهیزات صنعت نفت ایران
S . I . P . I . E . M

VALVEcampus 2016 training courses **@ Forma - Sistemi Formativi Aziendali srl**

4th April 2016 "STRESS CORROSION CRACKING"

- 22 Participants
- 12 Companies

13th June 2016 "THE NEW ISO 9001:2015 STANDARD IN PRACTISE"

- 25 Participants
- 14 Companies

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 **FORMA**
SISTEMI FORMATIVI AZIENDALI

VALVEcampus

Future projects

12 training courses planned for 2016 - 2017

- Professional Instructors
- Training courses can be financed by **Fondimpresa – Conto Formazione**

VALVEcampus – IVS second edition 2017

- A 4 days training course following the 2015 formula



VALVEcampus also aims to become a reference point for Companies willing to be updated, for example, about the “dual use” and trade sanctions, organizing specific training courses or round table.



How to join the Association?



All the Italian Companies that have a manufacturing unit of goods and technical services in the "Industrial Valves and Components" sector, can join the Association.

The VALVEcampus Association is regulated by a statute, according to the law. The articles of Association explain the Association mission, the guidance and management committees, the constitution of scientific committee which is responsible for the education program.

Adhering to VALVEcampus Association, your Company could become an important actor of this initiative.

Association costs



If you share our mission, become an active member of VALVEcampus Association!
The annual fee is structured as follows:

- 500 € for Companies with less than 15 employees
- 1.000 € for Companies with 16 – 25 employees
- 2.000 € for Companies with 26 - 100 employees
- 3.000 € for Companies with 101 or more employees
- 500 € for Associations
- 250 € for an individual

For the first subscription we request the payment of the fee for the two – year period.
The following subscriptions could be paid annually, not later than the 30th of March

Why to join?

1



To participate in **professional training courses** with a discount or for free, also requesting the financial support of **Fondimpresa**.
The financing request must be submitted before the payment.



www.fondimpresa.it

For more information:

035 -224168

Isabella Civera - i.civera@confindustriabergamo.it

Noemi Maggioni - n.maggioni@confindustriabergamo.it

Why to join?

2



To participate in **international training courses** (as lecturers or as students) with the possibility to **promote the Company**, to develop **longlasting business relations** and to create important occasions of **meeting** and **discussion** with other **professionals**.



Why to join?

3



To be an **active character** in the activity of **monitoring the national supply chain**, interacting with Institutions and proposing concrete modifications and updates to standards or regulations being finalized.



Why to join?

4



To develop educational and R&D projects in cooperation with local Universities.





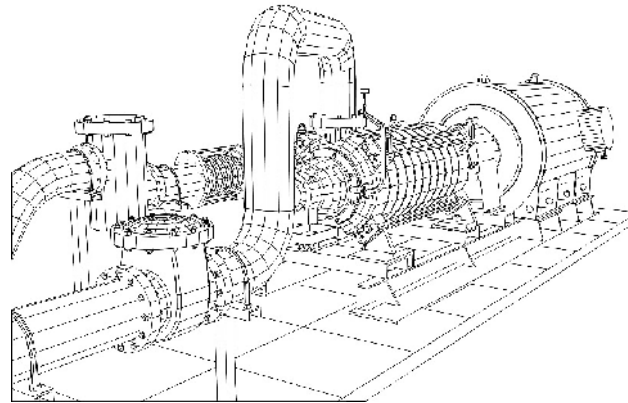
www.valvecampus.com

Please have a look at our course calendar online:

<http://bit.ly/29ilBCg>

**See you on the 24th – 25th May 2017
for the IVS & VALVEcampus 2nd Edition**

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 **IVS**
INDUSTRIALVALVESUMMIT

www.industrialvalvesummit.com

Conclusion



The **Oil & Gas e Power field** is an **Italian excellence** that must be preserved and supported by sectorial and territorial associations of Confindustria.

VALVEcampus doesn't want to appear as a competitor to similar associations, but aims to collaborate with them, sharing each other needs and purposes and creating a strong and professional team, to support Italian Companies.

Information



Follow us on Facebook  Twitter  and LinkedIn 

For more information please visit our website
www.valvecampus.com

You can also contact Miss. Serena Falgheri
s.falgheri@valvecampus.com

Thanks for your attention!

